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Educational background

1999-2003 Ph.D. Carnegie Mellon University, Social and Decision Sciences Department.
2002-2003 Predoctoral fellow, MIT, Marketing.
1993-1997 Licentiate and B.A. in Economics, Universidad Católica de Chile.

Employment History

2016- Full Professor, The Wharton School, University of Pennsylvania
2011-2016 Associate Professor, The Wharton School, University of Pennsylvania.
2009-2011 Assistant Professor, The Wharton School, University of Pennsylvania.
2008-2009 Assistant Professor, The Rady School, University of California, San Diego.
2003-2008 Assistant Professor, The Wharton School, University of Pennsylvania.

Work under review

31. Simonsohn “Two Lines: The First Valid Test of U-Shaped Relationships”
30. Mislavsky, Dietvorst & Simonsohn “Critical Condition: People Only Object to Corporate Experiments If They Object to a Condition”
29. Mislavsky & Simonsohn, “When Risk is Weird: The Weirdness of Risky Transactions Causes ‘Risk’ Aversion”
28. Simonsohn, Simmons & Nelson, “Specification Curve: Descriptive and Inferential Statistics on All Reasonable Specifications”

Published papers

- 30 Munafò et al. (2017) “A manifesto for reproducible science” *Nature Human Behavior*, 0021.
- 29 Simmons & Simonsohn (*in press; supposedly*) “Power Posing: P-Curving the Evidence” *Psychological Science*
28. Simonsohn (2016) “Each Reader Decides if a Replication Counts,” *Psychological Science*, 27(10), 1410-1412

27. Simonsohn, Simmons, Nelson (2015) "Better *P*-Curves," *Journal of Experimental Psychology: General*, V144(6), 1146-1152
26. Simonsohn (2015), "Small Telescopes: Detectability and the Evaluation of Replication Results," *Psychological Science*, V26(5), 559-569
25. Nosek, et al. (2015), "Promoting an open research culture: Author guidelines for journals could help to promote transparency, openness, and reproducibility," *Science*, V348, Issue:6242, p.1422-1425
24. Simonsohn (2014), "*P*-curve and Effect Size: Correcting for Publication Bias Using Only Significant Results," *Perspectives on Psychological Science*, V9(6), 666-681
23. Miguel, et al. (2014), "Promoting Transparency in Social Science Research," *Science*, V343, Issue:6166, p.30-31
22. Simonsohn, Nelson, Simmons (2014) "*P*-curve: A Key to the File-Drawer," *Journal of Experimental Psychology: General*, V143(2), 534-547
21. Silberzahn, Simonsohn, Uhlmann (2014) "Matched-Names Analysis Reveals No Evidence of Name-Meaning Effects: A Collaborative Commentary on Silberzahn and Uhlmann (2013)," *Psychological Science* V25(7), p.1504-1505
20. Simonsohn (2013) "Just Post it: The Lesson from Two Cases of Fabricated Data Detected by Statistics Alone," *Psychological Science*, V24(10), 1875-1888
19. Simonsohn & Gino (2013) "Daily Horizons: Evidence of Narrow Bracketing in Judgment from 10 years of MBA-admission Interviews," *Psychological Science*, V24(2), 219-224
18. Saiz & Simonsohn (2013) "Proxying for Unobservable Variables with Internet Document Frequency," *Journal of the European Economic Association*, V11(1) 137-165
17. Nelson, Simmons, Simonsohn (2012) "Let's Publish Fewer Papers," *Psychological Inquiry*, V23(3), 291-293
16. Simonsohn, (2013) "It Really Just Does Not Follow; Comments on Francis (2013)," *Journal of Mathematical Psychology*, V57(5), 174-176
15. Simonsohn (2012) "It Does not Follow: Evaluating the One-Off Publication Bias Critiques by Francis (2012,a,b,c,d,e,f)," *Perspectives on Psychological Science*, V7(6) 597-599
14. Simmons, Nelson, Simonsohn (2011) "False-Positive Psychology: *Undisclosed* Flexibility in Data Collection and Analysis Allow Presenting Anything as Significant," *Psychological Science*, V22(11), 1359-1366
13. Simonsohn (2011) "Spurious Also? Name Similarity Effects (Implicit Egotism) in Employer Decisions," *Psychological Science*, V22(8), 1087-1089
12. Simonsohn (2011) "Spurious? Name Similarity Effects (Implicit Egotism) in Marriage, Job, and Moving Decisions," *Journal of Personality and Social Psychology*, V101(1), 1-24
11. Pope & Simonsohn (2011) "Round Numbers as Goals: Evidence from Baseball, SAT Takers, and the Lab," *Psychological Science*, V22(1), 71-79
10. Simonsohn (2011) "Lessons from an Oops at Consumer Reports: Consumers Follow Experts; Ignore Invalid Information," *Journal of Marketing Research*, V48(1), 1-12

9. Simonsohn (2010) "eBay's Crowded Evenings: Competition Neglect in Market Entry Decisions," *Management Science* V56(7), 1060-1073
8. Simonsohn (2010) "Weather to Go to College," *The Economic Journal*, V120(March), 270-280
7. Simonsohn (2009) "Direct-Risk-Aversion: Evidence from Risky Prospects Valued Below Their Worst Outcome," *Psychological Science*, V20(6), 686-692
6. Small & Simonsohn (2008) "Friends of Victims: Personal Experience and Social Preferences," *Journal of Consumer Research*, 35, 532-543
5. Simonsohn & Ariely (2008) "When Rational Sellers Face Non-Rational Consumers: Evidence from Herding on eBay," *Management Science*, 54(9) 1624-1637
4. Simonsohn, Karlsson, Loewenstein and Ariely (2008) "The Tree of Experience in the Forest of Information: Overweighing Experienced relative to Observed Information," *Games and Economic Behavior*, 62(1), 263-286
3. Simonsohn (2007) "Clouds Make Nerds Look Good: Field Evidence of the Impact of Incidental Factors on Decision Making," *Journal of Behavioral Decision Making*, 20(2), 143-152
2. Simonsohn (2006) "New-Yorkers Commute More Everywhere: Contrast Effects in the Field," *The Review of Economics and Statistics*, 88(1). 1-9
1. Simonsohn & Loewenstein (2006) "Mistake #37: The Impact of Previously Faced Prices on Housing Demand," *The Economic Journal*, 116(1), 175-199

Editorial service

Board of Reviewing Editors: *Science* (2015 -)

Associate Editor: *Management Science* (2011-)

Consulting editor: *Perspectives in Psychological Science* (2013-)

Editorial board: *Journal of Marketing research* (2010-), *Journal of Behavioral Decision Making* (2010-2015).

Ad-hoc reviewer: >50 Business, Economics, Psychology, and Statistics journals.

Supervisory Committee: *Judgment and Decision Making Journal*.

Teaching

MBA: OPIM/MGMT690, Managerial Decision Making (2003-present)

Undergraduate: OPIM290, Decision Processes (2003-present)

Ph.D.: OPIM900, Decision Processes and Behavioral Economics (2011-present)